Liberal Arts

Making a Difference
With Your Liberal Arts Degree

www.calltoserve.org
The Partnership for Public Service is a nonpartisan, nonprofit organization working to inspire a new generation to serve and to transform the way government works.

Call to Serve is a national initiative, co-sponsored by the Partnership and the U.S. Office of Personnel Management, that seeks to educate young people about the promise and potential of careers in public service. Its national network includes more than 500 colleges and universities, 60 federal agencies and 10 youth-oriented organizations.

Visit www.calltoservec.org to learn more about the opportunities available in the federal government.
Red, White and Blue Jobs: Making a Difference With Your Liberal Arts Degree

Entering the job market with a liberal arts education can feel more daunting than graduating with a business, engineering or other pre-professional degree. After all, a diploma from an engineering school tells prospective employers that you are qualified for a job as an engineer. What does a liberal arts diploma say about your qualifications for any particular job?

Your coursework in English or anthropology or a foreign language may not have given you the same kind of clear skill set that the engineering student gained, but you have developed skills and talents that are just as valuable in the work world. It may surprise you to find that many employers – including the federal government – think a liberal arts degree opens more doors than it closes. In fact, the federal government employs hundreds of thousands of individuals with backgrounds in the arts, humanities and social sciences. The government needs your talent, particularly your:

- Analytical skills
- Research background
- Creative thinking and problem-solving abilities
- Writing and communications expertise

After you’ve had a chance to look through this booklet, don’t forget to check out Red, White and Blue Jobs: Finding A Great Job in the Federal Government, our one-stop job search resource with additional information on working for the federal government, including sections on what different federal agencies do, what you can expect in terms of pay and benefits, job locations and tips on landing an internship or job. You can download your own free copy at www.calltoserve.org.
Civil servants with liberal arts degrees work on everything from programs that promote child nutrition to those that ensure our parents and grandparents get their Social Security checks. Who is hiring them?

**Top Agencies Employing Arts, Humanities and Social Sciences Majors**

<table>
<thead>
<tr>
<th>Agency</th>
<th>Full-time Permanent Positions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Department of Defense</td>
<td>137,453</td>
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<tr>
<td>Social Security Administration</td>
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<td>Department of Treasury</td>
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<td>Department of Homeland Security</td>
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<td>Department of Transportation</td>
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<td>Department of Veterans Affairs</td>
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<tr>
<td>Department of Justice</td>
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<tr>
<td>Department of Health and Human Services</td>
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<td>Department of the Interior</td>
<td>15,694</td>
</tr>
<tr>
<td>Department of Agriculture</td>
<td>12,965</td>
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<tr>
<td>Department of State</td>
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<td>Department of Labor</td>
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<tr>
<td>Environmental Protection Agency</td>
<td>6,443</td>
</tr>
<tr>
<td>Department of Commerce</td>
<td>4,546</td>
</tr>
<tr>
<td>Department of Energy</td>
<td>3,796</td>
</tr>
<tr>
<td>Department of Housing and Urban Development</td>
<td>3,434</td>
</tr>
<tr>
<td>General Services Administration</td>
<td>3,330</td>
</tr>
<tr>
<td>Federal Deposit Insurance Corporation</td>
<td>3,218</td>
</tr>
<tr>
<td>National Aeronautics and Space Administration</td>
<td>2,848</td>
</tr>
<tr>
<td>Department of Education</td>
<td>2,500</td>
</tr>
<tr>
<td>National Archives and Records Administration</td>
<td>2,043</td>
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<tr>
<td>Smithsonian Institution</td>
<td>1,776</td>
</tr>
<tr>
<td>Equal Employment Opportunity Commission</td>
<td>1,441</td>
</tr>
<tr>
<td>Broadcasting Board of Governors</td>
<td>1,312</td>
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<tr>
<td>Office of Personnel Management</td>
<td>1,297</td>
</tr>
</tbody>
</table>

(Full-time permanent positions as of September 2003, Fedscope)

**Median Earnings for Jobs, Federal Government vs. All Employers**

<table>
<thead>
<tr>
<th>Profession</th>
<th>All Employers</th>
<th>Federal Government</th>
</tr>
</thead>
<tbody>
<tr>
<td>Writer</td>
<td>$50,300</td>
<td>$60,583</td>
</tr>
<tr>
<td>Sociologist</td>
<td>$56,520</td>
<td>$85,398</td>
</tr>
<tr>
<td>Public Relations Specialist</td>
<td>$46,590</td>
<td>$67,128</td>
</tr>
<tr>
<td>Psychologist</td>
<td>$56,105</td>
<td>$78,310</td>
</tr>
<tr>
<td>Librarian</td>
<td>$44,430</td>
<td>$64,212</td>
</tr>
<tr>
<td>Archivist</td>
<td>$45,090</td>
<td>$69,934</td>
</tr>
<tr>
<td>Geographer</td>
<td>$40,160</td>
<td>$54,290</td>
</tr>
<tr>
<td>Librarian</td>
<td>$56,633</td>
<td>$61,981</td>
</tr>
<tr>
<td>Architect</td>
<td>$62,530</td>
<td>$72,665</td>
</tr>
<tr>
<td>Archaeologist</td>
<td>$57,321</td>
<td></td>
</tr>
</tbody>
</table>

(Bureau of Labor Statistics and Fedscope, 2002)
SHOW ME THE JOBS

The federal government’s broad mission means it needs all different types of people, not only those with specialized degrees such as nursing and engineering. The government is also looking for smart people with more general backgrounds who can learn quickly on the job and apply their skills to a wide variety of programs. After all, with approximately 1.8 million civilian workers, the government is composed of a range of federal agencies, across the country and even overseas.

A four-year degree in practically any discipline will open the door to thousands of jobs. You may find an opportunity to develop your management and analytical skills working on issues ranging from environmental protection to civil rights to border safety. If you are thinking about pursuing a law degree in the future, you might consider working as a paralegal specialist. You may even decide that you would like to develop an entirely new set of skills on the job – whether it is as an investigator, a human resources specialist or an air traffic controller.

Whatever direction you choose, federal agencies will build on your college degree and train you to apply critical thinking, analysis and communications skills to more specific areas. Once hired, you will gain practical experience and work with some of the most knowledgeable experts anywhere.

Want to delve a little bit deeper? Keep reading if you are working on or have earned a degree in one of these areas:

- Arts and Design p. 4
- Communications p. 6
- Education and Library Sciences p. 8
- Humanities p. 10
- Social Sciences p. 12
- Government and International Relations p. 14
Arts and Design

Do you have designs on a job that offers creative freedom? You can find a wide variety of applied and fine arts-related careers in the government. Take a look at how thousands have chosen to perform public service and indulge their creative appetites at the same time.

INTERNSHIPS
Junior and senior art history majors can gain significant research experience through the Smithsonian Center for Education and Museum Studies’ (SCEMS) Katzenberger Foundation Art Internship. Interns conduct research, network with the members of the Smithsonian art community and have access to several enrichment training opportunities throughout the internship. This paid internship is intended to provide an opportunity for high-achieving students with financial challenges to participate in a significant research experience. intern.si.edu/internship_types_subject.html#art

The National Endowment for the Arts (NEA) offers unpaid internships year-round for both undergraduate and graduate students. Get an in-depth look at arts activities across the country, assist in the process of awarding federal grants, gain access to an extensive arts library and have the opportunity to participate in meetings at the National Council on the Arts. arts.endow.gov/about/jobs/Internships.html

The Library of Congress’ Conservation Division Photograph Conservation Internship Program offers graduate students the opportunity to receive training in photograph conservation. Interns are challenged to develop solutions for a broad range of photographs and collections and are exposed to a variety of areas including documentation, examination, treatment, housing, preventive conservation and research. The internship typically lasts 11-12 months and generally follows the academic year. www.loc.gov/preserv/int_photo.html

Top Agencies Employing Arts and Design Majors

| Department of Defense | 3,947 |
| Smithsonian | 1,057 |
| Broadcasting Board of Governors | 1,015 |
| Department of the Interior | 975 |
| Department of Agriculture | 719 |
| Department of Health and Human Services | 511 |

(Full-time permanent positions as of September 2003, Fedscope)
Ever think twice about the art installations at federal office buildings and courthouses? Bill Caine has. Caine began his career in government with a summer internship at the National Gallery of Art in Washington while studying art history at the University of Maryland. This led to a position as curatorial assistant at the museum and, eventually, to his current job as a fine art specialist for the Art in Architecture Program of the General Services Administration. Caine works closely with museum directors, curators and other art experts to help the government review and select the best artist for each new federal building project.

“Art has been my primary interest for as long as I can remember, and working for the federal government to help continue the tradition of great art for the nation’s important civic spaces is tremendously rewarding.”
-Bill Caine
Communications

In order to be effective, every organization must be skilled at communicating its purpose, goals and accomplishments in a meaningful and persuasive way. This is even more important when the organization is accountable to the public, as government agencies are. Government employees work in public affairs, telecommunications, writing and editing to ensure that the government’s work is properly conveyed to the public. Below are just some of the possibilities for a communications career in the federal government.

Did You Know...
The Broadcasting Board of Governors is responsible for U.S. international broadcasting reaching more than 100 million listeners, viewers and Internet users in almost every country. Broadcasters work in over 50 languages to spread comprehensive news throughout the world.

Top Agencies Employing Communications Majors

<table>
<thead>
<tr>
<th>Agency</th>
<th>Positions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Department of Defense</td>
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<td>Department of Justice</td>
<td>1,194</td>
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<tr>
<td>Department of the Interior</td>
<td>1,110</td>
</tr>
<tr>
<td>Department of Agriculture</td>
<td>996</td>
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<tr>
<td>Department of Health and Human Services</td>
<td>645</td>
</tr>
<tr>
<td>Department of Treasury</td>
<td>590</td>
</tr>
</tbody>
</table>

(FULL-TIME PERMANENT POSITIONS AS OF SEPTEMBER 2003, FEEDSCOPE)

“Federal service affords an individual the invaluable opportunity to take part in the actions that shape our society.”

-Leni Uddyback-Forston

As a member of the public affairs team for the U.S. Department of Labor, Leni Uddyback-Forston has worked on a variety of projects, including planning a rally for more than 1,500 students to promote awareness about the rights and responsibilities of employees under the age of 18. As the assistant regional director, she serves as an official spokesperson for the Department in six eastern states and the District of Columbia. Uddyback-Forston began her federal service as a graduate student intern for the Department of Labor’s Employment and Training Administration, where she concentrated on the Welfare-to-Work program, which helps welfare recipients find employment. She has since applied her training in government administration and more than 10 years of communications experience to an array of responsibilities with the Labor Department’s Office of Public Affairs.
**Government Careers for Communications Majors**

(Fedscope, September 2003)

**Internships**

Be a vital part of health and science communications projects through the National Cancer Institute’s (NCI) Health Communications Internship Program. This six-month paid internship in the areas of health communications and science is taken on while completing your master’s degree or Ph.D. Use your background in public health, health education, science, biostatistics, epidemiology, communications, marketing, public relations, news writing or science writing to take part in publicizing some of the most cutting-edge cancer research. internship.cancer.gov

Enjoy the opportunity to work on a multitude of communications issues through an internship with the Federal Communications Commission (FCC), the federal agency charged with regulating interstate and international radio, television, wire, satellite and cable communications. If you’re a graduate or undergraduate student with strong academic credentials, solid interpersonal skills, excellent writing ability and enthusiasm for serving the public, the Commissioner would love to give you an inside look at FCC operations. www.fcc.gov/commissioners/abernathy/internships.html

**Careers**

Public affairs specialists at the Federal Bureau of Investigation (FBI) respond to requests for information from the media and the public. As the voice of the FBI, they prepare and disseminate national news releases that reflect the official position of the agency and participate in briefing news media representatives on the FBI’s programs and activities. Public affairs specialists may also prepare internal communications and assist senior staff with breaking news issues. www.fbijobs.com

Writers and editors at the Department of Treasury’s Alcohol and Tobacco Tax and Trade Bureau plan, design and oversee development of publications that communicate the Bureau’s policies or promote programs and activities of public interest across the nation. Writers also develop reports for testimony to Congress and design and produce reports on major programs for the public, the academic community and industry experts. www.ttb.gov
Education and Library Sciences

The federal government is continually looking to hire those with backgrounds in education, training and library science. Whether the job entails teaching the children of members of the Armed Forces, providing vocational training, or supporting an agency's library and archives, these skills are critical to the nation's future.

INTERNSHIPS
The Smithsonian Institution Libraries (SIL) provides opportunities for undergraduate and graduate students to explore careers in library and information sciences. Interns may work on a discrete project as assigned by SIL staff or participate in a structured practical experience. Internships are available in all three divisions of the SIL: Research Services, Management and Technical Services and Systems. www.sil.si.edu/Information-Files/intern-opportunities.htm

Internships with the National Archives and Records Administration's (NARA) Center for Legislative Archives provide opportunities for undergraduates and graduates to work with Center staff to provide reference services to Congress, congressional scholars and the public. The Center houses the official records of the standing, special, select and joint committees of the House of Representatives and the Senate dating from the first Congress. www.archives.gov/careers/internships/washington_dc.html#text1

CAREERS
Educators/teachers at the Department of Defense Education Activity (DoDEA) work to educate the families of our armed forces. DoDEA provides educational programs in military communities worldwide that inspire and prepare students for success in a global environment. DoDEA teachers have the opportunity to live overseas while ensuring that children of our armed forces get a sound education. www.odedoea.edu/pers/employment

Nurse educators at the Department of Health and Human Service’s Indian Health Service (IHS) are responsible for managing educational and staff development programs within the IHS’s service units. These responsibilities include everything from the new employee orientation program to teaching classes as staff needs are identified. www.ihs.gov

Department of Navy library aides/technicians acquire, organize, preserve, access and disseminate information for the public and the agency. Responsibilities may include providing services such as materials acquisition and copy cataloging. Job applicants are encouraged to exhibit practical knowledge of library or related information services, tools, and methods and procedures. chart.donhr.navy.mil/index.asp
Top Agencies Employing Education and Library Science Majors

<table>
<thead>
<tr>
<th>Agency</th>
<th>Positions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Department of Defense</td>
<td>24,015</td>
</tr>
<tr>
<td>National Archives and Record Administration</td>
<td>1,612</td>
</tr>
<tr>
<td>Department of Justice</td>
<td>1,485</td>
</tr>
<tr>
<td>Department of Veterans Affairs</td>
<td>1,120</td>
</tr>
<tr>
<td>Department of the Interior</td>
<td>839</td>
</tr>
<tr>
<td>Department of Health and Human Services</td>
<td>809</td>
</tr>
</tbody>
</table>

*(Full-time permanent positions as of September 2003, Fedscope)*

Government Careers for Education and Library Science Majors

- **Education & Vocational Training**: 10.3%
- **Training Instruction**: 15.3%
- **General Education & Training**: 29.3%
- **Education & Training Technician**: 28.7%
- **Other**: 16.5%

*(Fedscope, September 2003)*

**MAKING A DIFFERENCE**

Britt Jung  
*Program Specialist, Student Achievement and School Accountability Programs, Office of Elementary and Secondary Education, Department of Education*

After teaching secondary school for several years, Britt Jung joined the Department of Education as a Presidential Management Fellow in 2001. She was initially very active in the Smaller Learning Communities Program, which works for high school reform. She also spent several months working on the Senate Health, Education, Labor, and Pensions Committee. Since then, Jung has applied her training and experience to the analysis of education legislation as it works toward improving the educational system for our country's youth.

“I went into education policy because I wanted to be a bridge, a policy maker who could also speak from the perspective of the practitioners and thus, have a good understanding of the whole picture.”

- Britt Jung
**Humanities**

Are you a history buff, or are you studying English or comparative literature? Federal agencies rely upon the research, writing and communications skills of liberal arts majors to help them make informed decisions on a wide variety of topics. If you have strong foreign language skills, you, too, are in demand. Agencies like the CIA, the State Department and the various branches of the military service all depend on individuals who help them communicate in other languages. Be sure to also take a look at our section covering international relations to discover additional opportunities.

**Internships**
The Environmental Protection Agency’s Office of Environmental Education offers practical research opportunities and experiences for fellows through its National Network for Environmental Management Studies. Fellowships are available for undergraduate and graduate students in environmental policy, regulation, and law; environmental management and administration; environmental science; public relations and communications; and computer programming and development. [www.epa.gov/epahome/intern.htm](http://www.epa.gov/epahome/intern.htm)

Through the U.S. Department of Education’s Foreign Language and Area Studies Fellowship, graduate students participate in academic year or summer fellowships to develop foreign language skills and gain experience in international affairs. Acquire foreign language fluency and expertise in a particular region of the world and join the country’s next generation of international experts. [www.ed.gov/programs/iegpsflasf/index.html](http://www.ed.gov/programs/iegpsflasf/index.html)

**Did You Know...**
The Smithsonian Institution houses more than 143 million of our nation’s most valuable artifacts, attracting millions of visitors to its exhibitions and museums each year.

**Government Careers for Humanities Majors**

1. **Public Affairs**: 7.8%
2. **Social Work**: 8.7%
3. **Foreign Affairs**: 8.9%
4. **Intelligence**: 11.6%
5. **Customs Inspection**: 17.4%
6. **Border Patrol Agent**: 19.2%
7. **Other**: 26.5%

_(Fedscope, September 2003)_
**Careers**
Where do Members of Congress turn for nonpartisan research and fact-finding? They look to the researchers at the *Congressional Research Service of the Library of Congress*, which hires experts in a variety of issues and disciplines, including law, economics, foreign affairs, public administration, history and social and political sciences. [www.loc.gov/crsinfo/whatscrs.html#staff](http://www.loc.gov/crsinfo/whatscrs.html#staff)

Linguists at the *National Security Agency* are involved in research, translation, transcription, reporting and analysis of materials of national concern. Graduates with majors in languages such as Arabic, Chinese, Thai and Turkish are particularly encouraged to apply. [www.nsa.gov](http://www.nsa.gov)

The *Social Security Administration* is looking to hire graduates with liberal arts backgrounds to fill jobs in a number of fields, including information technology and human resources. Social Security helps 50 million people each month and is the world’s largest social insurance program. [www.socialsecurity.gov/careers](http://www.socialsecurity.gov/careers)

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**Top Agencies Employing Humanities Majors**

<table>
<thead>
<tr>
<th>Agency</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Department of Homeland Security</td>
<td>21,062</td>
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<tr>
<td>Department of Defense</td>
<td>10,870</td>
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<tr>
<td>Department of State</td>
<td>5,013</td>
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<tr>
<td>Department of Veterans Affairs</td>
<td>4,550</td>
</tr>
<tr>
<td>Department of Justice</td>
<td>3,255</td>
</tr>
<tr>
<td>National Archives and Records Administration</td>
<td>1,680</td>
</tr>
<tr>
<td>Department of Agriculture</td>
<td>1,394</td>
</tr>
<tr>
<td>Department of the Interior</td>
<td>1,192</td>
</tr>
</tbody>
</table>

*(Full-time permanent positions as of September 2003, Fedscope)*

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**MAKING A DIFFERENCE**

Jeff Jensen
Regional Historic Preservation and Fine Arts Specialist
General Services Administration

After a 15 year career as a professional musician, Jeff Jensen graduated summa cum laude with a degree in History from Georgia State University and began his new career as a historic preservation and fine arts specialist with the U.S. General Services Administration (GSA). He’s since gone on to receive his Master’s in Heritage Preservation while working to coordinate GSA’s Southeast Sunbelt Region’s historic preservation compliance and advocacy program and maintaining the regional collection of fine arts and Art-in-Architecture.

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“The analytical and critical thinking skills, ability to understand the larger context of situations, and most importantly the writing skills I acquired through studying the humanities provide me with the necessary tools I need to carry out the mission of my agency. I have the great satisfaction of knowing that the work I do every day makes our country a better place.”

— Jeff Jensen
Social Sciences

Social science is defined as a discipline that deals with the interrelationships of individuals in a social environment. Doesn’t that sound like a discipline with which the government is involved? Whether you have majored in anthropology, archaeology, economics, sociology or religion, the federal government has a need for bright individuals knowledgeable in the social sciences. Over the years, social insurance administrators, economists and social workers have all helped to improve the quality of life for American citizens.

Top Agencies Employing Social Science Majors

<table>
<thead>
<tr>
<th>Agency</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Social Security Administration</td>
<td>26,712</td>
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<tr>
<td>Department of Defense</td>
<td>20,908</td>
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<td>Department of Veterans Affairs</td>
<td>8,303</td>
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<tr>
<td>Department of Treasury</td>
<td>5,543</td>
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<tr>
<td>Department of Health and Human Services</td>
<td>4,349</td>
</tr>
<tr>
<td>Department of Justice</td>
<td>3,591</td>
</tr>
<tr>
<td>Department of Agriculture</td>
<td>2,694</td>
</tr>
</tbody>
</table>

(Full-time permanent positions as of September 2003, Fedscope)

“Working for the federal government has given me an opportunity to see firsthand and truly appreciate the diversity of people, communities and issues throughout the United States.”

- David Kuehn

David Kuehn works on the Transportation Planning Capacity Building Initiative in the Federal Highway Administration’s (FHWA) Office of Planning. The program provides support to decision makers, transportation officials and staff as they seek to resolve complex transportation needs in their communities. Prior to his six years of service with FHWA, Kuehn worked in local government and as a planning and environment consultant in southern California. Kuehn is a member of the American Institute of Certified Planners and earned an MPA from University of Southern California. He received his B.A. from the University of California, Irvine.
Internships
Full-time research internships at the Federal Bureau of Investigation’s (FBI) Behavioral Science Unit (BSU) allow undergraduate and graduate students to assist in research, analysis and reporting of data from various projects ranging from hate crimes to counterterrorism. The BSU is located at the FBI Academy on the Marine Corps Base at Quantico, Virginia. Applicants should be at least in their junior year of college, and students majoring in criminal justice or a related field, such as sociology or psychology, are preferred. Interns receive hands-on experience in areas such as crime analysis and researching criminal behavior. [www.fbi.gov/employment/academy.htm](http://www.fbi.gov/employment/academy.htm)

Participants in the Congressional Budget Office’s (CBO) summer internship program receive exposure to the budget process and policymaking at the federal level. The CBO is the agency that provides Congress with the analyses needed for economic and budgetary decisions. Interns work in areas as varied as health care, the environment, budget and tax policy and education. Internships are typically 10 weeks long and include a stipend based on academic level and work experience. [www.cbo.gov/Intern.cfm](http://www.cbo.gov/Intern.cfm)

Careers
Clinical psychologists at the Federal Bureau of Prisons work closely with inmates in federal prisons. They work with prison inmates as members of an interdisciplinary healthcare team, administering a wide variety of psychological assessments, interpreting results and preparing comprehensive reports. [www.bop.gov](http://www.bop.gov)

Social workers at the Department of Veterans Affairs’ VA Medical Center design, implement and coordinate medical and support services for veterans. They also prepare proposals for program revision or expansion and secure funding for existing services. Candidates must have a master’s degree in social work. [www.va.gov/jobs/search/healthcare.htm](http://www.va.gov/jobs/search/healthcare.htm)

Government Careers for Social Science Majors

![Government Careers for Social Science Majors](image)

**Did You Know...**
The Federal Bureau of Prisons employs over 350 doctoral-level psychologists, making it one of the largest employers of psychologists in the country.
Government and International Relations

For political science, public administration, public policy or international relations majors, the federal government should be an obvious place to begin a job search. Many policy analysts and foreign affairs specialists have contributed to the development of key policies in every area of government. They have facilitated diplomatic exchanges and promoted international understanding, security and peace.

Agencies Employing Government and International Relations Majors

<table>
<thead>
<tr>
<th>Agency</th>
<th>Jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Department of Defense</td>
<td>15,143</td>
</tr>
<tr>
<td>Department of State</td>
<td>4,962</td>
</tr>
<tr>
<td>Department of Justice</td>
<td>4,370</td>
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<td>Department of Veterans Affairs</td>
<td>1,978</td>
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<tr>
<td>National Archives and Records Administration</td>
<td>1,599</td>
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<tr>
<td>Department of Health and Human Services</td>
<td>1,551</td>
</tr>
<tr>
<td>Department of Agriculture</td>
<td>1,072</td>
</tr>
</tbody>
</table>

(Full-time permanent positions as of September 2003, Fedscope)

MAKING A DIFFERENCE

Matthew Stumpf

Foreign Affairs Officer, State Department
Bureau of Non-Proliferation, Office of Regional Affairs

Matthew Shannon Stumpf has taken on the challenge of conducting diplomacy in support of U.S. nuclear non-proliferation objectives in countries worldwide. As a Foreign Affairs Officer in the State Department’s Bureau of Non-Proliferation Office of Regional Affairs, Stumpf has critical responsibilities. He has also served in the Bureau of Arms Control’s Office of Strategic Negotiations and Implementation, acting as a diplomat in support of the United States’ strategic nuclear arms agreements, including the Moscow Treaty and the Strategic Arms Reduction Treaty (START).

Stumpf received his Master’s in Public Policy from Harvard University’s John F. Kennedy School of Government in June 2002, concentrating in international security and political economy.

“Did You Know...
The Central Intelligence Agency offers salary bonuses for employees who, after being hired, become proficient in another foreign language. Employees who learn additional languages can earn extra bonuses.

My colleagues and I are living history, and sometimes making a tiny bit of it. Working in government has shown me that men and women of good will, dedication and thoughtfulness can do much to help shape a safer, more secure and more peaceful world.” - Matthew Stumpf
Government Careers for Government and International Relations Majors

**INTERNSHIPS**
If you are in an advanced degree program focused on language or area studies, the Department of State’s Fascell Fellowship Program will allow you to get an inside perspective on how the government conducts its relations with other countries. Fellows work outside the United States in support of a diplomatic or consular mission. You must be fluent in the language of the country for which you would like to be considered. www.careers.state.gov/student/program.html

Interns at the Department of Education can be involved in policy analysis, research, government affairs or communications work. These internships afford many students the chance to gain a deeper understanding of such topics as higher education, teacher development and drug-free schools while simultaneously experiencing government operations first-hand. www.ed.gov/students/prep/job/intern/index.html?exp=0

**CAREERS**
Political analysts at the Central Intelligence Agency evaluate the goals and motivations of foreign governments and entities by examining the culture, resources and political processes in countries of interest. Such positions usually require a master’s degree and fluency in a needed language. www.cia.gov/employment

Intelligence specialists are vital to the U.S. Coast Guard’s mission to protect America’s coastlines and waterways. Intelligence specialists analyze and evaluate large volumes of intelligence materials and interpret the implications on foreign policy. Civilian positions at the Coast Guard number over 6,000 with more than 200 different types of jobs in over 100 locations across America. www.uscg.mil/civilianjobs.htm

★ Did You Know...
Foreign Service Officers work at more than 250 missions and posts worldwide, managing diplomatic relations between the United States and other foreign governments.
FIND AND LAND A GOVERNMENT INTERNSHIP OR JOB

Now that you’re more familiar with the opportunities that exist for you in the federal government, the next step is to think about how to apply for those internships and jobs. In this section we’ve provided a few pointers to get you started, but more detailed information about where jobs are located and how to market yourself in a job application is available in Red, White and Blue Jobs: Finding a Great Job in the Federal Government, our primary job search resource. This and other information about federal opportunities can be found in your career services office or on our Web site, www.calltoser.org.

As you apply for jobs in the federal government, remember to highlight the skills you’ve developed through your studies, especially your analytical and critical thinking, research capabilities, writing ability, problem solving and communications skills. A good way to package and present your strengths in these areas is to think about the different class assignments, independent research projects (such as a thesis or work for a professor), part-time jobs and even extracurricular activities you were involved in during college.

“I am so glad that I decided to enter the ‘real world’ after college as a federal employee. In just two years, I have had so many interesting experiences and opportunities to learn, all while helping to serve the public. That gives me a wonderful feeling of accomplishment.”

- Erin Gimbel

MAKING A DIFFERENCE

Erin Gimbel
Civil Rights Investigator
Office for Civil Rights, Department of Education

Since Erin Gimbel started working at the U.S. Department of Education through the Outstanding Scholars Program over two years ago, she has investigated complaints of discrimination based on race, color, national origin, sex, age and disability. In her role as a civil rights investigator in New York City, Gimbel is responsible for educational programs that receive federal funding in New York, New Jersey, Puerto Rico and the Virgin Islands. She recently completed a six-month Aspiring Leaders program, through which she received three weeks of on-site training in three states and served a month-long detail in the Department of Education’s Office of the Secretary in Washington, D.C.

Gimbel graduated summa cum laude from Rutgers College with a B.A. in English and Art History and is now working on her English master’s degree part-time at Rutgers-Newark.
How to Apply for Your Dream Job

★ Internship and volunteer experience matters. Figure out how best to capture these experiences and skills in your résumé, letters and interviews.

★ Think creatively. Want to be an accountant? A lawyer? Chances are, there’s a job for your desired profession in several agencies and across the world – 84% of all federal jobs are located outside of the Washington, D.C. area.

★ Know who does the hiring. The government may be the largest single employer, but each agency does its own hiring. The newly-updated USAJobs site (www.usajobs.opm.gov) provides information on what opportunities are out there.

★ Do your research on the different agencies, and then target your job search. Agencies in the executive branch range in size from 100 staff to over 300,000, and each has its own mission and locations. For more details about each agency, check their Web sites or the U.S. Government Manual at www.gpoaccess.gov/gmanual/browse-gm-01.html.

★ Schedule a meeting with your school’s career services office, and pay attention to agency information sessions and job fairs – use these as opportunities to network.

★ Keep a file with copies of all of your awards, transcripts, writing samples and a current résumé. Being prepared will make the application process much easier.

★ Sell yourself! The application process may appear daunting at first, but the agencies just want to make sure they find the best people for the jobs. Use it as an opportunity to show the government who you are and what you’ve got!

★ Patience is a virtue, and no news may be good news. The federal application process typically takes longer than the private sector, but this does not mean that you’re out of the running. Sit tight and apply early.

★ Follow up! If you need to make a decision but haven’t heard back, call the agency contact.

★ Finally, be sure to print out a copy of Red, White and Blue Jobs: Finding a Great Job in the Federal Government for more detailed information and pointers on applying for a federal internship or job. Visit www.calltoserve.org to download and print free copies.

★ Did You Know...
Geologists at the United States Geological Survey trained the first astronauts to land on the moon in 1969, preparing them for the terrain they would encounter.
Sites That Can Help You Find and Apply for a Federal Job

USA Jobs
www.usajobs.opm.gov
USA Jobs is the government’s official job posting site. Start your federal job search here!

★ Matches your skills and interests to government careers and sends you regular email messages when positions that meet your criteria are posted
★ Allows you to create a résumé suitable for most federal job applications and stores it for applying to multiple agencies
★ Highlights hard-to-fill positions and lets you see which agencies have a large number of openings
★ Tracks the status of applications you submitted

Student Jobs
www.studentjobs.gov

★ Serves as a one-stop shop for information on government agencies offering employment opportunities for current students
★ Offers a “résumé builder” that helps you create and store a resume for applying to federal jobs
★ Provides links to agency home pages and student employment information pages

Monster Public Service
publicservice.monster.com/

★ Offers tips on applying for federal jobs and internships, as well as profiles of public servants
★ Allows users to search job openings by keyword, location and job category
★ Offers a free weekly e-newsletter, “Monster Public Service News,” that contains updates on federal openings, hints, tips on applying and more

Did You Know...
Twenty-four percent of jobs with NASA are not science-related.

Joy Gambino
Policy Analyst
General Accounting Office

As a policy analyst at the General Accounting Office, Joy Gambino analyzes federal higher education and child welfare policies and prepares reports for Congress. She is currently leading a study of the federal Child and Family Services Review process and recently managed a national study of the child welfare workforce. With topics as varied as student loans and the foster care system, Gambino is always learning about something new. She holds a bachelor of arts degree from Northwestern University, where she majored in Political Science and minored in Spanish language and culture, and a Master’s in Public Policy from the Georgetown Public Policy Institute, where she studied education reform.
The Key to Finding the Right Internship: Do Your Homework!

Like any workplace you might be considering, a trial run is the best way to find out if the federal government is for you. But interning is not just a chance for you to test-drive the job – the internship also gives the agency a chance to see if it wants to offer you a full-time job when you graduate. In some programs, you can even earn school credit while interning during the summer or the school year.

★ Start with a general search to learn about the wide variety of opportunities:
  • www.calltoserve.org
  • www.studentjobs.gov
  • www.students.gov

★ Next, research the agencies whose missions interest you most – sometimes agencies only publicize internships on their own Web sites.

★ Check out the many organizations that help place students in federal internships and jobs. Visit Red, White and Blue Jobs at www.calltoserve.org to learn more.

Find out what federal employees think are the best federal workplaces overall and in specific categories like work-life balance, as well as the best organizations according to young people and minorities. Visit www.bestplacetowork.org for a comprehensive ranking of federal executive branch organizations. The site is a joint effort of the Partnership and the Institute for the Study of Public Policy Implementation and is based on a survey of over 100,000 federal employees.

www.bestplacetowork.org

MAKING A DIFFERENCE

John Primm
Senior Producer
Air Force Television, Department of Defense

As the Senior Producer for Air Force Television at the Pentagon, John Primm created an MTV-style “Stay in School; Don't Do Drugs” music video that was distributed nationally by General Colin Powell when he was the Chairman of the Joint Chiefs of Staff. He has also crafted descriptions of scientific advances in non-lethal weapons technology for Congress and for training senior military and political leaders to communicate with the press. Working in the Pentagon as a civilian employee has allowed Primm the opportunity to be a part of and also to document many of the major military and diplomatic events of the last 15 years.

Only as a civil servant could I have had the chance to work with so many different kinds of people in so many different venues and tell so many stories about the great people of this nation.”

- John Primm
Liberal Arts Careers in the Government by Major

Any Major
Environmental Protection Specialists
Civil Rights Analysts
Administrative Officers
Management Analysts
Logistics Management Specialists
Paralegal Specialists
Claims Examiners
Public Affairs Writers and Editors
Internal Revenue Officers
General Investigators
Air Traffic Controllers
Program Analysts

Anthropology
Anthropologists
Museum Curators
Museum Specialists
Management Analysts

Exhibits Specialists
Illustrators
Photographers
Visual Information Specialists

Communications
Telecommunications Managers
Communications Specialists
Public Affairs Specialists
Technical Writers and Editors
Writers and Editors

Economics
Actuaries
Budget Analysts
Contract Specialists
Economists
Financial Analysts
Financial Institution Analysts
Loan Specialists
Trade Specialists

Education
Education and Training Specialists
Vocational Training Specialists
Vocational Rehabilitation Specialists
Educational Program Specialists
Employee Development Specialists
Public Health Educators
Training Instructors
Instructional Systems Specialists

English and Literature
Editorial Assistants
Public Affairs Specialists
Technical Writers and Editors
Writers and Editors
Management Analysts

Foreign Language
Border Patrol Agents
Customs Inspectors
Language Specialists
Equal Employment Opportunity Specialists
Foreign Affairs Specialists
Foreign Agricultural Affairs Specialists
Intelligence Specialists

Geography
Cartographers
Geographers

History
Archives Technicians
Archivists
Exhibits Specialists
Historians
Intelligence Specialists
Museum Curators
Management Analysts

International Relations
Foreign Affairs Specialists
Foreign Agricultural Affairs Specialists
Intelligence Specialists
Language Specialists
Public Affairs Specialists
Trade Specialists
International Relations Workers

Journalism
Journalists
Agricultural Market Reporters
Printing Specialists
Public Affairs Specialists
Writers and Editors
Technical Writers and Editors

Liberal Arts/Humanities
Contact Representatives
Customs Inspectors
Equal Opportunity Compliance Specialists
Management Analysts
Social Insurance Claims Examiners
Veterans Claims Examiners

Library Science
Librarians
Library Technicians
Medical Record Librarians
Technical Information Services

Political Science/Government
Archivists
Budget Analysts
Historians
Foreign Affairs Specialists

Psychology
Recreational and Creative Arts Therapists
Personnel Management Specialists
Psychologists
Personnel Staffing Specialists
Position Classification Specialists

Public Administration
Budget Analysts
Employee Development Specialists
Employee Relations Specialists
Management Analysts
Manpower Development Specialists
Program Analysts
Public Utilities Specialists
GAO Evaluators

Public Relations
Contact Representatives
Foreign Affairs Specialists
Foreign Agricultural Affairs Specialists
Public Affairs Specialists

Social Work
Food Assistance Program Specialists
Social Science Aids and Technicians
Social Scientists
Social Service Representatives
Social Workers
Recreation Specialists

Sociology
Social Science Aids and Technicians
Social Scientists
Social Service Representatives
Sociologists

Religion/Theology
Chaplains
Social Workers
Call to Serve has developed a collection of easy-to-use materials for job seekers and career services offices about job opportunities in the federal government. Our flagship handbook, *Red, White and Blue Jobs: Finding A Great Job in the Federal Government*, will provide you with information about federal government employers as well as the how and why to work for Uncle Sam. Download the entire *Red, White and Blue Jobs* library and other resources, or order copies today at [www.calltoserve.org](http://www.calltoserve.org).